Solutions Consultant | EMEA Market

(Remote)

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About Business Automatica

The digitalization and automation company of business processes

With a deep understanding of your core business, we automate your business processes in the shortest possible time at an attractive cost — in a unique "worry-free package". We work prudently, as if we were the owner of your company, with complete transparency about our actions as well as in close cooperation with your employees for your autonomy and independence

We have over 20 years of experience in software development using state-of-the-art platforms and projecting mission-critical transformations. To deliver on our promise, we rely on certified cloud-based low-code platforms in the EU. We develop exclusively on our EU-based servers.

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Why join us?

Ultimately, Business Automatica believes in fostering a flexible, trust-oriented culture that empowers everyone to take full ownership of their roles. We are driven by innovation and looking for team players who want to actively build our company.

But, we also believe in balancing productivity with self-care. That's why we offer all of our employees a vibrant and dynamic work environment along with a multitude of benefits they can enjoy inside and outside of their work lives.

If this sounds right up your alley, please submit an application directly to thea@businessautomatica.com We look forward to getting to know you!

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Responsibilities

We are looking for an **Solutions Consultant** to join our growing team. In this role, you will drive successful business integration for our clients. With leading cloud platforms, you will be responsible for helping our clients empower their employees as well as serve their customers by building solutions for their businesses. You will help us to implement end-2-end processes implementation and continuously improve our engagement with our customers. This is a remote role.

You will also be responsible to:

- Work across multiple customer-facing teams (Sales, Business Development and IT-Vendors) to implement customer vision and to make global businesses and organizations successful.

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Responsibilities

- Technical solutions expert with an aptitude for technical advising, troubleshooting, and analysis. With good communication skills, you will be proficient in communicating technically ideas to also a non-technical audience. You will help our customers to resolve technical problems and design scalable services.
- Gather requirements via client meetings and lead the solution design process jointly with customers, Business Development and Sales
- Develop capabilities and features based on customer requirements as well as to extend Workato connector capabilities via HTTP and SDK
- Work closely with our consultants to review customer requirements and feedback, and identify new opportunities
- Improve internal processes, and promote knowledge sharing in the team,
- Prioritize and deliver outstanding customer service experience to our customers

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Requirements

Technical Experience

- Background in information systems, computing, engineering or equivalent industry experience preferred
- First experience working with Integration or automation Platforms
- Knowledge with APIs - RESTful
- Sound knowledge of Data Structure - JSON
- 1-2 years of coding experience (Java/Python) is a plus
- Sound knowledge of any RDBMS
- Knowledge of SOAP/XML is a plus
- Technical background / good understanding of technology and industry trends, especially in the app space

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Soft Skills

- Good collaboration skills, ability to adapt to a start-up environment with a passion for making impact
- Ability to effectively prioritize tasks and manage time
- Good written and communication skills in English, with the ability to convey technical concepts effectively to a non-technical audience
- German and/or French language skill is a plus.
- Fast learner who can independently conduct research, and synthesize ideas
- Be proactive about solving problems and take on additional tasks as they emerge

Apply for this Job: Please share your CV/skills: thea@businessautomatica.com